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भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

No. 27-2/2012-S&M-CM/6

Date: 30.07.2012

To

The Chief General Managers
All Telecom Circles/Districts
BSNL

Subject: Clarification regarding migration of Franchisees under "CM-S&D Policy-2012"

Letter no. 27-16/2011-S&M-CM dated 26.07.2011 was issued from this office regarding look-after/ migration of franchisee territories, some of the circles have misinterpreted the para 3 of this letter and allotted the 3rd territory to a franchisee through EoI/ Selection Committee instead of lookafter with signing of agreement.

In view of clarification sought by some circles, competent authority has allowed migration upto 3 territories in a circle to a franchisee who has been allotted 3 territories through EoI / Selection committee, subject to condition that franchisee meets the migration requirements.

These franchisees cannot be allowed to participate for 4th territory in the 2nd or subsequent round of EOI. The total number of territories including look-after will not be more than four." The fourth territories shall only be given through look-after.

(Upendra Bakolia)
Addl. GM (S&M)-CM